



ISSION

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# ANNUAL AUDITED REPORT Section **FORM X-17A-5 PART III**

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**FACING PAGE** 

Washington, DC

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING		AND ENDING 03	3-31-08
	MM/DD/YY		MM/DD/YY
A. R	EGISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: Pursh	e Kaplan Sterling In	vestments	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O. Box N	lo.)	FIRM I.D. NO.
18 Corporate Woods	Blvd		
Albany	(No. and Street) NY		12211
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN REG		
J Peter Purcell			<u>436-3536</u> (Area Code – Telephone Number)
D A	CCOUNTANT IDENTIFICA	<u> </u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
B. A.	CCOUNTINI IDENTIFICA		
INDEPENDENT PUBLIC ACCOUNTAN	T whose opinion is contained in thi	is Report*	
Slocum Deangelus &	Associates, P.C.		
947 Albany Shaker R	(Name – if individual, state last, first, d Latham	middle name) NY	12211
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		PR	OCESSED
Certified Public Accountant	ıt	V J	UN <b>0 6</b> 2008
☐ Public Accountant		THOM	VISON REUTERS
Accountant not resident in United States or any of its possessions.		AIDOIT IVEDICING	
	FOR OFFICIAL USE ONL	.Y	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

# OATH OR AFFIRMATION

I, J Peter Purcell	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statement	t and supporting schedules pertaining to the firm of
Purche Kanlan Sterling Investmets	, as
of March 31 ,20_0	are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal office	cer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
	$\Lambda \Omega \Lambda$
KATHERINE M. FLOUTON Notary Public, State of New York	
No. 01FL5068817	Signature
Qualified in Schenectady County Commission Expires Nov. 4, 20_//_	CEO
	Title
1/10- 700 - 00-1	
Joshine Mi dillo	
Notary Public	
This report ** contains (check all applicable boxes):	
<ul><li>☑ (a) Facing Page.</li><li>☑ (b) Statement of Financial Condition.</li></ul>	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Part	ners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to C	Jiaims of Creditors.
<ul> <li>☑ (g) Computation of Net Capital.</li> <li>☑ (h) Computation for Determination of Reserve Requirem</li> </ul>	ents Pursuant to Rule 15c3-3.
[ Civil Information Relating to the Possession of Control Re	auirements Under Rule 15c3-3.
(i) A Reconciliation, including appropriate explanation o	f the Computation of Net Capital Under Rule 13c3-1 and the
Computation for Determination of the Reserve Requi	rements Under Exhibit A of Kule 1303-3.
	Statements of Financial Condition with respect to methods of
consolidation.	
<ul><li>(1) An Oath or Affirmation.</li><li>(m) A copy of the SIPC Supplemental Report.</li></ul>	
(n) A report describing any material inadequacies found to	exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain portion.	s of this filing, see section 240.17a-5(e)(3).
Por conditions of confidential neutricin of contain portion	

# PURSHE KAPLAN STERLING INVESTMENTS, INC. FINANCIAL STATEMENTS MARCH 31, 2008 AND 2007

# PURSHE KAPLAN STERLING INVESTMENTS, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Purshe Kaplan Sterling Investments, Inc.
Albany, New York

We have audited the accompanying balance sheets of Purshe Kaplan Sterling Investments, Inc. (a New York corporation) as of March 31, 2008 and 2007, and the related statements of income, changes in stockholder's equity, cash flows and supplementary income statement schedules for the years then ended that you are filing pursuant to Rule 17a-5 under the securities Exchange Act of 1934 and Regulation 1.16 under the Commodity Exchange Act (CEAct). These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Purshe Kaplan Sterling Investments, Inc. as of March 31, 2008 and 2007, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Slower, Ale Gryelus & Associates, P.C.
Slocum DeAngelus & Associates, P.C.

April 24, 2008 Albany, New York

### PURSHE KAPLAN STERLING INVESTMENTS, INC. BALANCE SHEETS MARCH 31, 2008 AND 2007

ASSETS	<u>2008</u>	2007
CURRENT ASSETS Cash and cash equivalents	\$ 649,231	\$ 491,990
Receivables - Clearing broker Direct commissions Other	209,745 134,814 11,366	423,738 40,776 42,412
Total current assets	<u>1,005,156</u>	998,916
FURNITURE AND EQUIPMENT, net of accumulated depreciation of \$ 46,081 and \$ 25,244 in 2008 and 2007, respectively	104,673	<u>87,256</u>
OTHER ASSETS Cash deposited with clearing broker Security deposits	75,000 16,882	75,000 16,882
Total other assets	91,882	91,882
TOTAL ASSETS	<u>\$ 1,201,711</u>	<u>\$ 1,178,054</u>
LIABILITIES AND STOCKHOLDER'S	EQUITY	
CURRENT LIABILITIES Accounts payable and accrued expenses Sub-clearing deposits Income taxes payable	\$ 589,144 -0- 15,608	\$ 632,186 10,000 7,334
Total current liabilities	604,752	649,520
NOTE PAYABLE TO PARENT- Subordinated	150,000	150,000
TOTAL LIABILITIES	<u>754,752</u>	799,520
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDER'S EQUITY Common stock, 200 shares no par value authorized, issued and outstanding Additional paid in capital Retained earnings	10,000 119,028 <u>317,931</u>	10,000 119,028 249,506
Total stockholder's equity	446,959	378,534
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	<u>\$ 1,201,711</u>	<u>\$ 1,178,054</u>

The accompanying notes are an integral part of the financial statements.

### PURSHE KAPLAN STERLING INVESTMENTS, INC. STATEMENTS OF INCOME FOR THE YEARS ENDED MARCH 31, 2008 AND 2007

— ·		
DEVENUES	2008	<u>2007</u>
REVENUES Principal trading	\$ -0-	\$ 111,860
Mutual fund commissions Securities commissions	14,014,954 3,800,023	10,517,130 3,279,056
Interest income and other	225,212	124,263
Total revenues	18,040,189	14,032,309
COST OF REVENUES (Supplementary schedule)	<u> 14,834,541</u>	11,503,836
GROSS PROFIT	3,205,648	2,528,473
OPERATING EXPENSES		
Rent	214,841 1,105,290	358,465 987,750
Administrative payroll and benefits  General and administrative (Supplementary schedule)	1,773,070	1,091,545
Total operating expenses	3,093,201	2,437,760
NET INCOME FROM OPERATIONS	112,447	90,713
INTEREST EXPENSE	(22,813)	(22,750)
PROVISION FOR TAXES	(21,209)	(10,526)
NET INCOME .	<u>\$ 68,425</u>	<u>\$ 57,437</u>

# PURSHE KAPLAN STERLING INVESTMENTS, INC. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY AND CHANGES IN LIABILITIES SUBORDINATED TO THE GENERAL CLAIMS OF CREDITORS FOR THE YEARS ENDED MARCH 31, 2008 AND 2007

	Common Stock	Additional Paid In <u>Capital</u>	Retained <u>Earnings</u>	Total Stockholder's <u>Equity</u>
Balance-March 31, 2006	\$ 10,000	\$ 119,028	\$ 192,069	\$ 321,097
Net income	-0-	-0-	57,437	<u>57,437</u>
Balance-March 31, 2007	\$ 10,000	\$ 119,028	\$ 249,506	\$ 378,534
Net income		0-	68,425	68,425
Balance-March 31, 2008	<u>\$ 10,000</u>	<u>\$119,028</u>	<u>\$317,931</u>	<u>\$_446,959</u>

#### LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

Balance - March 31, 2007	\$ 150,000
Additional Loans	0-
Balance - March 31, 2008	\$ 150,000

### PURSHE KAPLAN STERLING INVESTMENTS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED MARCH 31, 2008 AND 2007

2008	<u>2007</u>
\$ 68,425	\$ 57,437
20,837	14,277
213,993 (94,038) 31,046 -0-	(188,514) 15,230 23,297 19,473
(43,042) (10,000) <u>8,274</u>	209,964 -0- <u>4,483</u>
<u>195,495</u>	155,647
(38,254)	(43,850)
\$ 157,241	\$ 111,797
<u>491,990</u>	380,193
\$ 649,23 <u>1</u>	<u>\$ 491,990</u>
I FLOW INFORMATION	<u>ON</u>
\$ 21,209 (8,274)	\$ 10,526 (4,483)
<u>\$ 12,935</u>	\$ 6,043
-	\$ 68,425  20,837  213,993 (94,038) 31,046 -0- (43,042) (10,000) 8,274  195,495  (38,254)  \$ 157,241  491,990  \$ 649,231  H FLOW INFORMATION \$ 21,209 (8,274)

The accompanying notes are an integral part of the financial statements.

### PURSHE KAPLAN STERLING INVESTMENTS, INC. SUPPLEMENTARY INCOME STATEMENT SCHEDULES FOR THE YEARS ENDED MARCH 31, 2008 AND 2007

	2008	<u>2007</u>
COST OF REVENUES		
Clearing and execution	\$ 771,241	\$ 569,120
Sales and trading salaries	3,188,493	2,013,861
Payroll taxes and benefits	272,008	204,482
Retirement plan	97,422	64,208
Independent agent commissions	9,554,297	7,836,565
Professional liability insurance	580,034	425,389
Customer litigation	50,000	118,000
Fees and regulatory	321,046	•
•		
Total cost of revenues	<u>\$ 14,834,541</u>	<u>\$ 11,503,836</u>
GENERAL AND ADMINISTRATIVE		
Insurance	\$ 115,471	\$ 49,218
Office	62,245	
Postage	34,466	
Communication and technology	232,567	175,951
Professional fees	34,928	73,208
Payroll and data processing	72,008	50,149
Advertising and promotion	38,783	28,791
Travel	35,053	24,789
Meals and entertainment	36,477	36,466
Equipment rental and repair	11,154	26,427
Telephone	51,224	32,984
Utilities	33,337	29,607
Computer supplies	57,143	24,887
Depreciation	20,837	14,277
Customer statements	13,113	17,701
Other	38,847	36,656
Management (service and facilities)	885,417	323,278
<del>-</del>		4 004 515
Total general and administrative	<u>\$ 1,773,070</u>	<u>\$ 1,091,545</u>

# PURSHE KAPLAN STERLING INVESTMENTS, INC. NOTES TO FINANCIAL STATEMENTS MARCH 31, 2008 AND 2007

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Purshe Kaplan Sterling Investments, Inc. (the "Company") is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### NATURE OF OPERATIONS

The Company is a broker/dealer of securities registered under the Securities Exchange Act of 1934 and the Commodity Exchange Act (CEAct). The Company clears all of its customers' transactions through National Financial Services, LLC, ("NFS") another registered broker/dealer, on a fully disclosed basis. The Company increased the amount deposited with National Financial Services, LLC to \$ 75,000 during 2006 pursuant to its clearing agreement.

The Company also introduced transactions for another broker/dealer through NFS under a sub-clearing agreement which provided, among other terms, that the Company hold a \$ 10,000 sub-clearing deposit. This relationship was terminated in January 2008.

The Company is a wholly-owned subsidiary of PKS Holdings, LLC (the "Parent Company", a New York State limited liability company).

#### METHOD OF ACCOUNTING

Revenues and related broker expenses are recorded on a trade date basis.

#### CASH AND CASH EQUIVALENTS

The Company considers all highly liquid investment instruments purchased with a maturity of three months or less to be cash equivalents. Money market fund cash balances are included as cash and cash equivalents.

#### ACCOUNTS RECEIVABLE

The Company consdiers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been established. If, in the future, management determines that amounts may be uncollectible, an allowance will be established and operations will be charged when that determination is made.

#### **USE OF ESTIMATES**

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the recorded amounts of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### COMPENSATED ABSENCES

Compensated absences are paid as incurred on an annual basis and do not carry over to future years. Accordingly, no accrual for such costs has been made in these statements.

#### **INCOME TAXES**

The provision for income taxes includes the tax effects of transactions reported in the financial statements and consists of taxes currently due plus deferred taxes. Deferred taxes are recognized for differences between the basis of assets and liabilities for financial statement and income tax purposes. This accounting policy reflects the application of Statements of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Taxes".

# PURSHE KAPLAN STERLING INVESTMENTS, INC. NOTES TO FINANCIAL STATEMENTS MARCH 31, 2008 AND 2007

#### INCOME TAXES (CONTINUED)

The Company provides for income taxes using the applicable statutory rates. The components of income taxes for the years ended March 31, 2008 and 2007 are as follows:

	<u>2008</u>	<u>2007</u>
Current tax expense	<u>\$_21,209</u>	<u>\$ 10,526</u>

The Company does business in most states within the United States and accordingly, pays a minimum tax to each of them.

#### (2) COMMITMENTS

The Company is headquartered in Albany, New York. The Company also maintains a disaster recovery site in Schenectady, New York. Both premises are leased under the terms of a non-cancelable operating lease.

<u>Location</u>	ExpirationDate	 Base Annual Rent
Albany, New York	October 31, 2009	\$ 373,139
Schenectady, New York	May 31, 2012	\$ 3,700

Base annual rent does not include contractually billed additional incurred operating expenses. The Company has entered into sub-leasing agreements with other affiliated companies and received \$ 200,472 and \$ 40,250 for 2008 and 2007, respectively and are shown net of sublease income on the statements of income.

The future aggregate minimum rental payments under all leases are as follows:

Year Ended <u>March 31,</u>	<u>Amount</u>
2009	376,839
2010	221,364
2011	3,792
2012	3,811
2013	635

#### (3) RETIREMENT PLAN

In 1998, the Company adopted a 401(K) retirement plan for the benefit of its employees. Contributions to the plan by the Company are limited to a maximum of 3% of employee compensation and are based upon employee contributions. Employees must be 21 years of age and employed for three months to participate. Company contributions to the plan amounted to \$97,422 and \$64,208 in 2008 and 2007, respectively.

#### (4) RELATED PARTY TRANSACTIONS

The Company pays its Parent Company fees to cover management costs. The total fees charged to the Company amounted to \$ 885,417 and \$ 323,278 in 2008 and 2007, respectively. The unpaid portion of these costs amounted to \$ -0- in both 2008 and 2007.

The Company purchases certain of its insurance coverage against errors and omissions risk from a related company that is licensed and regulated under the laws of the British Virgin Islands. Policy premiums to the related party of approximately \$ 572,000 and \$ 373,000 were paid in 2008 and 2007, respectively. Registered securities representatives who are associated with Purshe Kaplan Sterling Investments have the option of coverage under the policy and accordingly share in the cost.

# PURSHE KAPLAN STERLING INVESTMENTS, INC. NOTES TO FINANCIAL STATEMENTS MARCH 31, 2008 AND 2007

#### (5) LITIGATION

The Company reported in previous years that it had been named as a defendant in separate customer matters in process of arbitration before the National Association of Securities Dealers. These cases were all settled in 2008, and no liabilities exist as of March 31, 2008.

#### (6) LIABILITIES SUBORDINATED TO CLAIMS OF CREDITORS

In September, 2005, the Company borrowed \$ 150,000 from its parent company. The note and its related terms, which include interest at the annual rate of 15%, were found acceptable by the National Association of Securities Dealers as a satisfactory subordination agreement. Accordingly, the note amount is allowed as net capital in the computation described in Note (8).

#### (7) NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) and CFTC Regulation 1.17, which requires the Company to maintain a minimum net capital of \$ 250,000. Additionally, aggregate indebtedness can not exceed 1500% of net capital.

	<u>2008</u>	<u>2007</u>
Computed net capital, including subordinated note	<u>\$444,854</u>	<u>\$ 361,775</u>
Aggregate indebtedness, excluding subordinated note	136%	<u>180%</u>

The Company is exempt from Rule 15c3-3 under subsection (k). Under this exemption, the "Computation for Determination of Reserve Requirements" and "Information Relating to the Possession or Control Requirements" are not required.

The Company is under contractual obligation with its clearing broker to maintain net capital of \$ 350,000 and \$250,000 for 2008 and 2007, respectively. Lines of credit with a principal stockholder of the Company's Parent are in place to assure compliance with this requirement.

#### (8) FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET CREDIT RISK

The activities of the Company's customers are transacted on either a cash or margin basis through the facilities of its clearing broker. In margin transactions, the clearing broker extends credit to the customers, subject to various regulatory and margin requirements, collateralized by cash and securities in the customer's account. In connection with these activities, the clearing broker may also execute and clear customer transactions involving the sale of securities not yet purchased.

These transactions may expose the Company to significant off-balance-sheet risk in the event margin requirements are not sufficient to fully cover losses which the customers may incur. In the event the customers fail to satisfy their obligations to the clearing broker, the Company may be required to compensate the clearing broker for losses incurred on behalf of the customers.

The Company, through its clearing broker, seeks to control the risk associated with its customers' activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The clearing broker monitors required margin levels daily and, pursuant to such guidelines, requires the customers to deposit additional collateral, or reduce positions, when necessary.

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INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION AND REGULATIONS UNDER COMMODITY EXCHANGE ACT (CEAct)

To the Board of Directors Purshe Kaplan Sterling Investments, Inc. Albany, New York

We have audited the accompanying financial statements of Purshe Kaplan Sterling Investments, Inc. as of and for the years ended March 31, 2008 and 2007, and have issued our report thereon dated April 24, 2008. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Exhibit I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission and Regulation 1.17 under CEAct. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Slower, Me Gryelus + Gsscreates, P.C. SLOCUM DEANGERUS & ASSOCIATES, P.C.

April 24, 2008 Albany, New York

#### PURSHE KAPLAN STERLING INVESTMENTS, INC. SUPPLEMENTARY FINANCIAL INFORMATION MARCH 31, 2008 AND 2007

# EXHIBIT I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AND CFTC REGULATION 1.17

NET CAPITAL	1		
<del></del>	2008	<u>2007</u>	
Total stockholder's equity Add- Liabilities subordinated to claims of creditors	\$ 446,959 150,000	\$ 378,534 150,000	
Total stockholder's equity	<u>\$ 596,959</u>	<u>\$ 528,534</u>	
Deductions -	•		
Commissions receivable, outstanding over 30 days Other receivables Security deposits Funds reserved for regulatory fees Excess fidelity insurance deductible Fixed assets	9,439 11,366 16,882 796 -0- 104,673	9,634 42,412 16,882 1,651 5,000 87,256	
Total deductions	143,156	162,835	
Net capital before haircuts on money market accounts	453,803	365,699	
Haircuts on money market accounts	8,949	3,924	
Net capital	444,854	361,775	
Net capital requirement (Based on aggregate indebtedness if greater than \$250,000)	250,000	250,000	
Excess net capital	<u>\$ 194,854</u>	<u>\$ 111,775</u>	
AGGREGATE INDEBTEDNESS			
Accounts payable and accrued expenses Sub-clearing deposits Income tax payable	\$ 589,144 -0- 	\$ 632,186 10,000 7,334	
Total aggregate indebtedness	<u>\$ 604,752</u>	<u>\$ 649,520</u>	
Ratio of aggregate indebtedness to net capital	<u>1.36 to 1.00</u>	1.80 to 1.00	
RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part IIA of Form X-17A-5 as of March 31, 2008 and 2007)			
Net capital, as reported in Company's Report	\$ 444,854	\$ 361,775	
Difference		0-	
Net capital under Rule 15c 3-1, audited	<u>\$ 444,854</u>	<u>\$ 361,775</u>	

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INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING
CONTROL REQUIRED BY SEC RULE 17a-5 AND CFTC REGULATION 1.16

Board of Directors Purshe Kaplan Sterling Investments, Inc. Albany, New York

In planning and performing our audits of the financial statements of Purshe Kaplan Sterling Investments, Inc. (the "Company") for the years ended March 31, 2008 and 2007, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g) (1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions required by Rule 15c3-3. Our study revealed that Purshe Kaplan Sterling Investments, Inc. was in compliance with the conditions of the exemption and that no facts came to our attention indicating that such conditions had not been complied with during the period. We did not review the practices and procedures followed by the Company in making quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

In addition, as required by Regulation 1.16 under the Commodity Exchange Act (CEAct), we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the following objectives stated in Regulation 1.16, in making (1) the periodic computations of minimum financial requirements pursuant to Regulation 1.17, (2) the daily computations of the segregation requirements of Section 4d(2) of the CEAct and the regulations of the foreign futures and foreign options secured amount requirements pursuant to Regulation 30.7 under the CEAct.

The management of the Company is responsible for establishing and maintaining an internal control structure and establishing the practices and procedures referred to in the preceding paragraphs. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraphs and to assess whether those practices and procedures can be expected to achieve the Securities Exchange Commission's (SEC) and the Commodity Futures Trading Commission (CFTC) above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) and CFTC Regulation 1.16 lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second and third paragraphs of this report are considered by the SEC and CFTC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934, the CEAct and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2008 and 2007, to meet the SEC's and CFTC's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, CFTC and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and/or Regulation 1.16 under the CEAct for their regulation of registered futures commission merchants, and should not be used for any other purpose.

Slower, De Augeles & Associates, PC SLOCUM, DEANGELUS & ASSOCIATES, P.C.

April 24, 2008 Albany, New York

